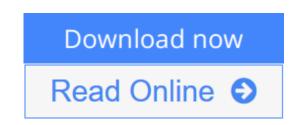


# Armstrong's Handbook of Performance Management: An Evidence-Based Guide to Delivering High Performance

By Michael Armstrong



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Managing staff performance is an effective mechanism for developing both staff and organizational growth. By clarifying an organization's objectives, translating these into clear individual goals and reviewing these goals regularly, performance management provides a well-structured and effective management tool.

In this completely updated fifth edition, Michael Armstrong considers the latest developments in this area, and how these can be applied to managing staff for increased performance. He provides a detailed analysis of current evidence-based research in this field and considers how this informs the practice of performance management.

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Review

"Armstrong will give you much food for thought... There's enough here to keep the most pernickety HR manager happy." (*Management Today*)

"It should be required reading for all line managers who propose that performance management is solely the job of the HR department, and for all those HR 'dinosaurs' who say the same." (*Training Journal*)

"The timing of this book is perfect, as the shift from appraisal schemes to performance managing is hitting its stride." (*Personnel Today*)

"[W]ealth of practical advice... [Armstrong] uses charts, subheadings and bullet points to make his ideas clear." (*getAbstract.com*)

About the Author

**Michael Armstrong** is Joint Managing Partner of E-reward and an independent management consultant. His books have sold over 500,000 copies worldwide and are translated into over 20 languages. Among them are Armstrong's Handbook of Human Resource Management, Armstrong's Handbook of Performance Management, Armstrong's Handbook of Management and Leadership and Strategic Human Resource Management (Kogan Page).

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